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Attention:	To whom it may concern	
Date:	18 October 2018	
From:	Oman Global Logistics Group SAOC (ASYAD)	

Tender No: - C-030-18

Tender Title: Courier Services for ASYAD and its OPCO's

Dear Sir,

Oman Global Logistics Group SAOC (ASYAD) invites the 'Tenderer' to Tender for the Work or Services, in accordance with the terms and conditions set down in the Tender Documents. If you are a successful Tenderer you shall be required to enter into separate Contracts with ASYAD and its OPCO's, as per requirement of the Client and in accordance with the Form of Agreement.

The Tender Documents shall comprise the following Sections:

- T1 Invitation to Tender (this letter including the pages attached hereto)
- T2 Instructions to Tenderers
- T3 Data to be submitted by Tenderer
- C1 Form of Agreement (including Appendix "The Contract Schedule")
- C2 Special Conditions
- C3 General Conditions
- C4 Scope of Services
- C5 Schedules of Prices

In the preparation and submission of the Tender, Tenderer shall comply with the Tender Documents. ASYAD reserves the right to disqualify the Tenderer if any of the requirements included in the Tender Documents are not met.

Yours faithfully,

For Oman Global Logistics Group SAOC (ASYAD)



OMAN GLOBAL LOGISTICS GROUP S.A.O.C (ASYAD)

TENDER NUMBER: C-030-18

TENDER TITLE: COURIER SERVICES FOR ASYAD AND ITS OPCO's

Section T1, Invitation To Tender



SECTION T1, INVITATION TO TENDER



Section T1, Invitation To Tender



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1 Tender Overview

1.1 About Oman Global Logistics Group

The Sultanate of Oman has commenced activities to consolidate its various government-owned companies into several holding companies grouped by type of business or industrial activity. Logistics has been identified as one of those key focus industries.

Oman Global Logistics Group (ASYAD) has been set up to consolidate the Government owned Logistics companies (except the air sector). ASYAD has a mandate to develop Oman's Logistics capabilities and to foster investment opportunities in the Logistics sector.

ASYAD subsidiaries – only those that ASYAD owns 50% + ("the Group") involved in the Logistics sector including: 3 ports, 3 free zones, 1 economic development company, 2 shipping and 2 ship management companies, 1 dry dock company, the post office, the bus company, the railway and potential additions to the list.

Oman plans to establish itself as a premier global Logistics hub by taking advantage of its geographic location at the cross roads of trade midway between Asia and Europe, along with connections to East Africa, the Indian Subcontinent and Iran. By using overland highways and rail service Oman will become a natural gateway into the GCC Countries avoiding the politically sensitive Straits of Hormuz and reducing the distance ocean carriers must travel to reach Ports in the Arabian Gulf.

ASYAD has also been tasked with implementing the National Logistics Strategy (NLS), formerly known as Sultanate of Oman Logistics Strategy (SOLS).

The successful implementation of NLS will enable Logistics to become a major contributor to the Oman economy, facilitating economic diversification, creating significant new employment opportunities and delivering improved performance rankings in key world operating indices. Thus, the result of NLS will make Oman a major global Logistics hub, leveraging its geographical advantages along with its significant recent investment in its Logistics infrastructure.

2 Brief Scope of Work

The scope of this tender is to appoint a Courier service provider for ASYAD and its subsidiaries (Oman Shipping Company, Oman Dry Dock Company and other OpCo's), for a duration of two years, renewable yearly upon Client's approval. The Service provider shall provide door to door movement of documents across the globe, within the shortest period of time, as required by Client. The Service provider shall ensure that the parcels are collected and reach the end point within the stipulated time, as time is critical in the Client's nature of business.

For the detailed scope of work, refer to Section C4 of the Tender Document.

3 Requirement to participate in the tender:

3.1 Mandatory requirements-

The Tenderer must first pass the below mandatory requirements, before undergoing evaluation:

- 1. The tenderer should be registered in Oman and have minimum 5 years of experience in this field.
- 2. The tenderer should have a global coverage with international footprints of at least 50 important countries/regions such as GCC, EU, Norway, Singapore, USA, China, South Korea, India, Japan, Australia etc.

4 Requirements to Collect Tender Document

 $4.1 \qquad \text{Tender document can be obtained from the e-tendering website } \underline{\text{https://etendering.tenderboard.gov.om}} \;.$

5 Tender Fee

5.1 Nil Tender Fee



6 Tenderer Details Sheet

6.1 To correctly identify the Tenderer and the Tenderer's point of contact for this Tender Process, therefore before purchasing the Tender Document, Tenderer shall fill, sign and stamp Appendix 1 and present it by hand or scanned and forwarded via email, to the Tender Section.

7 Confidentiality Declaration

7.1 Prior to the submission of proposals, the Tenderer shall also sign the attached Confidentiality Declaration (Appendix 2). The Confidentiality Declaration must be completed, signed by an authorised person, stamped with the Tenderers company stamp, and be presented, by hand or scanned and forwarded via email, to ASYAD tender section before the tender documents can be released to the Tenderer.

8 Clarifications Contact Point

All correspondences pertaining to the Tender inquiry must be online at the e-tendering system.

9 Tender Bond

9.1 Nil Tender Bond

10 Pre- Bid Clarification Meeting

10.1 A pre- bid clarification meeting may be held depending on the requirement during the bidding stage.

11 Outline Tender Process and Submission of Tender

- 11.1 Tenders should be submitted online on the given website- https://etendering.tenderboard.gov.om; no documents can be accepted as manual submission.
- 11.2 The proposed Tender Process schedule is:

Activity	Date
Floating of tender	18 October 2018
Final date for collection of Tender documents	01 November 2018
Last Date of Tender submission	11 November 2018

Tenders to be submitted by 2:00 PM Oman local time on or before Tender Submission Date.

12 Tender Award

If ASYAD considers Tenderer to be commercially a potentially successful competitor for the award of the contract, ASYAD may subject Tenderer to a further technical and financial evaluation. Only when a Tenderer satisfies ASYAD technical, financial and commercial requirements will a Contract be awarded.

ASYAD reserves the right to award the Tender on split basis or to award this tender one or more technically accepted tenderers.



13 Appendix 1 – Tenderer Details for this Tender

Contract/ Tender number	C-030-18
Contract/ Tender title	Courier Services for ASYAD and its OPCO's
Full name of Tenderer	
Postal Address	
City	
Country	
Web site	
Office main tel number	
Country of registration	
Status in Oman	Agent / locally registered branch office / Omani LLC / foreign company
Ownership details	- XX% -
(percentages and names,	- XX% -
indicate where Omani)	- XX% -

Tenderer's representative to which all Tender correspondence shall be addressed

Name of person			
Fax number			
Telephone number			
GSM number			
e-mail address			

Tenderer's agent in Oman (if applicable)

Terracier & agent in Oman (ii a	spineasie,		
Omani agent name			
Postal address			
Fax number			
Telephone number			
GSM number			
e-mail address			
Our Omani agent is permitted	Yes		
to pick up the tender	No, we will pick up the documents ourself.		
documents on our behalf No, please send the documents to my foreign address stated above.			

Tender Documents Received by:	Signature
	Resident Card No



14 Appendix 2 - Confidentiality Declaration

The	undersigned		having	its	principal	office
		(The 'Tenderer') hereby declares	vis-à-vis	Oman G	Global Logistic	s Group
SAOC (A	ASYAD), P.O. Box	470, PC 115 Muscat, Sultanate of Oman (The Co	mpany) t	о ассер	t the followin	g terms
and co	nditions on whic	ch the Company is prepared to communicate	to the To	enderer	Certain Conf	identia
Informa	ation pertaining to	o the Work under the above-mentioned Tender as	hereinaf	ter defir	ned.	

14.1 **Definitions**

14.1.1 Confidential Information

shall mean all knowledge, data or information acquired by Tenderer from, or disclosed to Tenderer by the Company, or on behalf of Company, in connection with the Tender Documents, Clarifications and the Tender Process in writing, drawings, magnetic tapes, computer programs or in any other way, as well as all knowledge, data or information derived there from, to the extent that such knowledge, data or information at the time of such acquisition or disclosure is not either already in the unrestricted possession of Tenderer or part of public knowledge or literature.

14.1.2 Confidential Record

Shall mean all Tender Documents, Clarifications and any other material containing Confidential Information.

14.1.3 Third Party

Shall mean any party other than ASYAD or Tenderer.

14.2 Confidentiality

- 14.2.1 Tenderer shall preserve and cause its employees to preserve the confidentiality of any Confidential Information.
- 14.2.2 Tender shall not for any purpose other than the preparation and submission of a Tender disclose to any Third Party or enable any Third Party to note the fact that Tenderer has been invited to submit a Tender and/or, if applicable, the fact that the Contract is awarded to Tenderer; reproduce, copy or use, or disclose to, place at the disposal of or use on behalf of any Third Party or enable any Third Party to read, copy or use, any Confidential Information; except with the prior written consent of ASYAD.
- 14.2.3 The undertakings above shall continue insofar and for so long as the Confidential Information or Confidential Record in question has not:
 - a) become part of the public knowledge of literature otherwise than through any act or default on the part of Tenderer; or
 - b) been disclosed to Tenderer under an obligation to maintain secrecy by a Third Party (other than one disclosing on behalf of ASYAD who could lawfully do so and who did not derive such Confidential Information or Confidential Record from ASYAD.

14.3 Copyright

14.3.1 The copyright in any Confidential Record shall, in the absence of any express provision to the contrary thereon, be vested in ASYAD. Copyright in any record containing geological or geophysical data acquired or generated by Tenderer in connection with the Contract shall be vested in ASYAD.

14.4 Return of Confidential Record

14.4.1 If tenderer declines to submit a Tender or is notified that its Tender is unsuccessful, upon written notification thereof by ASYAD, tenderer shall destroy electronic copies and return all hard copy tender documents including addenda and clarifications to ASYAD.



14.5 Third Parties

14.5.1 Tenderer shall ensure that if under the terms of this confidentiality agreement any of the confidential information comes to the knowledge and/or in the possession of any third party, tenderer shall require from such Third Party that it shall abide by stipulations equivalent to those contained in this confidentiality agreement.

14.6 Validity

14.6.1 This confidentiality declaration shall be valid for a period of (five) 5 years from the date signed by the tenderer.

Day of	
And signed by a duly authorized person on behalf of the Tenderer	
(Signature) Name:	1
Position:	
For:	