

منتدى فرص الأعمال

Business Opportunities Forum

للمؤسسات الصغيرة والمتوسطة

والشركات والموردين المحليين

Small and Medium Enterprises

&

Local Companies & Suppliers

Al Duqm 11/07/2018

Forum Vision:

A Local economic event that displays the investment opportunities with Oman Drydock Company for the Small and medium enterprises (SMEs) and Local Companies

رؤية المنتدى

تظاهرة اقتصادية تبرز الفرص الاستثمارية بشركة الحوض الجاف للمؤسسات الصغيرة والمتوسطة والشركات المحلية

Forum Aims

- Display available business opportunities by Oman Drydock company to ensure the real and direct benefit for SMEs and Local Companies.
- Creating a platform for companies to benefit from the business opportunities displayed under one room to help them expand their businesses.
- Strengthen efforts and program in the area of ASYAD companies adding products and industries and services, and social responsibility.
- Introduce the mechanisms and process for tenders.
- Identify the market current and future needs as well as with ODC and future investment opportunities for SMEs and Local Companies.

أهداف المنتدى

- عرض الفرص الاستثمارية المتاحة من قبل شركة الحوض الجاف والتي سوف تحقق الاستفادة الحقيقية والمباشرة للشركات المحلية والصغيرة والمتوسطة.
- ايجاد منصة للشركات والمؤسسات للتعرف على بعضها والاستفادة من الفرص المتاحة تحت سقف واحد للتوسع في اعمالها.
- تعزيز جهود وبرامج شركات أسياذ في مجال القيمة المحلية المضافة للمنتجات والصناعات والخدمات والمسؤولية الاجتماعية.
- التعريف باليات وشروط التعاقد والتناقص للمشاريع والعقود والمناقصات في شركة الحوض الجاف.
- يتيح الملتقى التعرف على حاجة شركة الحوض الجاف من الخدمات والأعمال المستقبلية والتي يمكن ان تكون فرص استثمارية واعدة للمؤسسات الصغيرة والمتوسطة والشركات المحلية.

General Category	Sub-category	Supply of Service / Good	Description
General Services	Tickets	Service	General Services related to traveling, insurance and surveying.
	Travel Agencies	Service	
	Lab & Medical Items	Service	
	Hydro-jetting cleaning	Service	
	Marine Services	Service	
	Resale of Boats and Cars	Good	
	Sale of Cars	Good	
	Sale of Bicycles	Good	
	Insurance Services	Service	
	Inspection & Testing	Service	
	Analysis	Service	
	Marine Cargo & General Condition Survey	Service	
Safety Materials and Equipment	PPE	Good	Material and products related to the safety of the employees for any task inside the shipyard.
	Security Items	Good	
	Fire Fighting	Good	
	Rigging Materials	Good	
	Safety Equipment	Good	
	Diving Equipment	Good	
	Inspection - Lifting equipment & gears	Good	
	Coveralls & Uniform	Good	
Ferrous & Non Ferrous Metal	Ferrous & Non Ferrous Metal	Good	Steel products for vessel hull and cathodic protections from salinization for steel and concrete
	Cathodic Protections	Good	
	Steel Plates	Good	
	Steel Section	Good	

General Category	Sub-category	Supply of Service / Good	Description
Equipment	Hand & Machine Tools, drilling machine	Good	Different types of equipment's used for shipyard works
	Workshop Equipment	Good	
	Navigation Equipment	Good	
	Hull Treatments Equipment & Materials	Good	
	Scaffolding Equipment & Materials	Good	
	Scaffolding Contractor	Service	
	Maintenance Equipment Spares	Good	
	Marine Equipment	Good	
	Welding Machines	Good	
	Pumps	Good	
	RO Plant Equipment	Good	
	Instrumental Equipment's	Good	
	Gauges	Good	
	Floating Docks Equipment & Materials	Good	
	Heavy Equipment	Good	
	Heavy Equipment Rental	Service	
	Kitchen Equipment	Good	
Electricals and Mechanical	Wires & Cables	Good	Material and tools and services used by Machinery and Electrical department
	Electrical & Electronics	Good	
	Mechanical & Engineering Items	Good	
	Compressors & Motors	Good	
	Cordage	Good	
	Electrical Items	Good	
	Grease Nipples	Good	
	Batteries	Good	
	Fasteners	Good	
	Electrical Maintenance Services	Service	
	Mechanical Maintenance Services	Service	
	GRP & FRP Products	Good	
Paints	Paints	Good	Paints and paint consumables
	Paint Consumables	Good	

General Category	Sub-category	Supply of Service / Good	Description
Spares	Bearings & Accessories	Good	All Types of spare parts needed for shipyard equipment's
	Paint Consumables	Good	
	Spare Parts	Good	
	Tires/Tubes & Repair Materials	Good	
	Filters	Good	
	V-Belt	Good	
	Mechanical Seals	Good	
	Air Conditioner Spare Parts	Good	
	Automobile Spare Parts	Good	
	Motor Spare Parts	Good	
General Consumables and Janitorial	Plastic Materials	Good	General consumables for daily tasks for FM & Warehousing
	Abrasive Consumables	Good	
	Packing Materials	Good	
	Rubbers	Good	
	Adhesives	Good	
Welding Consumables	Welding Consumables	Good	Welding consumables for Hull Treatment Dept'
Industrial and Marine Valves	Valves	Good	Valves used for cooling system on vessels.
	Solenoid Valves	Good	
	Air vent	Good	
	Strainer	Good	
Chemicals and Gases	Gases	Good	Gases and Chemicals required for the shipyard steel works such as acetylene gas, oxygen ...etc.
	Chemicals	Good	
Pipes, Hose and Fittings	Pipes	Good	All types of pipes used for water distribution, hydraulics, ..etc.
	Pipe Fittings	Good	
	Hoses & Fittings	Good	
	Hydraulic Tubes	Good	
	Hydraulic Clamps	Good	
	Hydraulic Fittings	Good	
	H.P. Water Ballast Hose	Good	
	Hydraulic Hoses	Good	
Logistic Services	Logistics Services	Service	Logistics Services Companies
	Transportation	Service	
IT	Software System Services	Service	IT tools, devices, hardware, software services
	IT Equipment	Good	
	Office Automation Equipment	Good	
	Solar Systems	Good	

General Category	Sub-category	Supply of Service / Good	Description
General Administration and PR	Cleaning & Hygienic Items	Service	Services required for daily hygiene.
	Media Services & Printing	Service	
	Public Relations	Service	
	Furniture's	Good	
	Trainings	Service	
	Car Rental	Service	
	Gifts	Service	
	Stationary	Good	
	Landscaping	Service	
	Exhibition	Service	
	Legal Services	Service	
	Consultancy Services	Service	
	Sale of Various Scrap Materials	Service	
Catering	Catering	Service	Catering Service
Civil Construction	Civil Construction	Service	Construction Services
	Manufacturing of Portacabins	Service	
	shelving and racking	Service	
Manpower Supply and Recruitment	Manpower Supply	Service	Manpower supply required for production support
	Recruitment	Service	
	Welders & Fitters	Service	
	Blaster & Painters	Service	
	Cleaners	Service	
	Scaffolding Workers	Service	
	Valve Repairs	Service	
	Propeller Work	Service	
	Elevators	Service	
	Electrical Work	Service	
	Mechanical Work	Service	
	Fire & Safety Work	Service	
Hotels	Hotels	Service	Accommodation services
Waste Management	Waste Management	Service	Waste management service
	Crude Oil	Service	
Oil and Lubricants	Hydraulic Oil	Good	All types of oil and lubricants required for ODC equipment.
	Engine Oil	Good	
	Grease	Good	
Blasting Materials and Equipment	Copper Slag	Good	Blasting Materials and Equipment used by Painting Department
	Blasting Equipment	Good	
	Blasting Consumables	Good	
	Blasting Hoses	Good	

General Category	Sub-category	Supply of Service / Good	Description
Sub-Contractors	Electrical Services	Service	All list of companies who provide ODC with the service engineers required for different types of tasks.
	General Mechanical Services	Service	
	Governor Overhauling	Service	
	Turbocharger Overhauling	Service	
	Lifeboat & Life Raft Servicing	Service	
	Valves Overhauling	Service	
	NDT Services	Service	
	AC and Refrigeration	Service	
	Fire Fighting Equipment Services	Service	
	Supply of Manpower	Service	
	Pipe Services	Service	
	Splicing works-Rope	Service	
	Calibration Services	Service	
	Elevator Services	Service	
	Chrome Plating	Service	
	Hydraulic Services & Solutions	Service	
	Paint	Service	
	Blasting	Service	
	Civil Construction	Service	
	Lifting Equipment and Cranes Inspection Certification	Service	
	Accommodation Work	Service	
	On Site Machining Services	Service	
	Alignment Services	Service	
	Pest Control/ Fumigation	Service	
Insulation Products	Insulation Products	Good	Insulation Products used for interior of the vessel

GSI Categories

GSI Group	GSI Category	General Description
General Items	GENERAL ADMINISTRATION	Tools & material used for daily office tasks
	STATIONERY & PR	
	SPARES	
	GENERAL CONSUMABLES & JANITORIAL	
Chemicals & Hull Treatment Material	OIL & LUBRICANT	Types of Chemicals used at ODC shipyard for production of acetylene gas and hydraulic systems... etc.
	CHEMICALS	
	GAS & CRYOGENIC LIQUID	
	ADHESIVES & CHEMICAL COMPOUND	
	PAINTS	All material and equipment's related to vessel hull treatment works such as hydro-washing, surface preparing and painting
	BLASTING MATERIAL	
	PAINT CONSUMABLES	
FERROUS & NON-FERROUS METAL	FERROUS & NON-FERROUS METAL	Steels and other alloys
	ANODE	
PPE (Personal Protective Equipment's)	SAFETY (PPE)	All material related to the safety of the employee
	RIGGING MATERIAL	
Mechanical & Electrical Tools and Equipment's	MECHANICAL	Tools, products and equipment's required for machinery and electrical works.
	FASTENERS & FIXING MATERIAL	
	BEARING & ACCESSORIES	
	TIMBER	
	ELECTRICAL EQUIPMENT & MATERIAL	
	SCAFFOLDING	
	EQUIPMENT	
	PIPES, FITTINGS & VALVES	
	HOSE & FITTINGS	
	WELDING MATERIAL	
	JOINTING	
	HAND & MACHINE TOOLS	
	NDT	
	INSULATION MATERIAL	
	TEFLON	